



LABORATORY OUTSOURCING



The Maxxam Advantage

Benefits to Laboratory Outsourcing

Record of Success

Maxxam's Commitment

Petroleum Industry Outsourcing Solutions

Maxxam Analytics is the leader in providing laboratory outsourcing solutions for petroleum clients. It is extremely important to understand the client's needs in any outsourcing opportunity. Maxxam relies on our many years of experience in this field to bring performance, productivity, quality, and financial benefits to our clients and their business.

The Maxxam Advantage

Onsite laboratories provide timely results that are essential to support our clients' operations. By allowing Maxxam to manage their onsite laboratory operation, a client can immediately reduce overhead and operating costs, secure back-up for key people and instrumentation, and gain direct access to Maxxam's technical and scientific expertise.

Maxxam's core business is the operation of laboratories. We have pioneered a "Distributed Laboratory Services" model specifically to support large oil sands and petroleum producers that require comprehensive petroleum lab services - both on-site and off-site. We have significant off-site capabilities that fully complement the urgent work that needs to be done on-site.

Benefits to Laboratory Outsourcing

Outsourcing laboratory operations to Maxxam allows clients to leverage our expertise. Such benefits include, but are not limited to the following:

- Expert laboratory design
- Sourcing best available equipment
- Equipment repair/backup
- Scientific and Technical expertise
- Personnel coverage (vacation, extended relief)
- Lab accreditation
- Disaster recovery (via our network of commercial labs)
- Quality assurance/control

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Record of Success

Maxxam has been providing outsourcing services for over a decade. These projects can range from a single contract technologist at the client's laboratory, to projects that include 24/7 coverage and multiple shifts of laboratory technologists.

Maxxam's track-record of successful lab outsourcing projects for companies providing diverse laboratory services benefits both current and future clients. As with any large-scale project, Maxxam starts by providing a dedicated laboratory outsourcing team. This team consists of experts with experience in lab outsourcing and successfully running critical analytical testing services.

Maxxam's Commitment

"Maxxam is pleased to work with you on your outsourcing initiatives and we are committed to the success of these projects. We appreciate our role in these opportunities and look forward to working with you to fine tune a solution that will meet with your objectives for a successful onsite laboratory."

Maxxam is the Canadian market leader in analytical services and solutions to the energy, environmental, food and DNA industries and a member of the Bureau Veritas Group of companies – a world leader in testing, inspection and certification services. We support critical decisions made by our customers through the application of rigorous science and the knowledge and expertise of our over 2500 employees.

For more information, please contact:
petroleum@maxxam.ca

Calgary -
Oil Sands Core Services
403 648 3630

Edmonton -
Petroleum Technology Centre
780 378 8500

Fort McMurray -
Regional Oil Sands Laboratory
780 791 9170